

THE TEXTBOOK OF

Pharmaceutical Medicine

7TH EDITION

EDITED BY

John P. Griffin, John Posner
and Geoffrey R. Barker

 WILEY-BLACKWELL

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The Textbook of
Pharmaceutical
Medicine

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From 1976 to 1984 John P. Griffin served on the Joint Formulary Committee of the British National Formulary, during which period the first eight issues of the current format were produced.

John P. Griffin was the director of the Association of the British Pharmaceutical Industry from 1984 to 1994. During this time he was a member of the Executive Board of the European Federation of the Pharmaceutical Industries' Associations and IFPMA. He chaired the ICH Safety Working Group from 1988 to 1994 and presented papers at ICH1 and ICH2 in the plenary sessions.

In 1992 he was invited to deliver the Thomas Young Lecture and was awarded the Thomas Young Gold Medal at St George's Hospital Medical School, University of London.

Since June 1994, John P. Griffin has run his own independent consultancy company, which has provided independent and impartial advice to govern-

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Professor Griffin is the author and co-author of over 250 publications on adverse drug reactions and iatrogenic disease, aspects of neurophysiology and clinical pharmacology and toxicology and drug regulation. Notable among his publications are the following four standard texts:

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- *The Textbook of Pharmaceutical Medicine*. The Queen's University of Belfast Press, 1st edn 1993, 2nd edn 1994, 3rd edn 1998, 4th edn 2002 published by the BMJ Publishing Group in 2002, 5th edn 2006 and 6th edn 2009, Blackwell.
- *Medicines, Research, Regulation and Risk*. The Queen's University of Belfast Press, 1st edn 1989, 2nd edn 1992.

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With the desire to spend more time in clinical drug research, John returned to the UK in 1982, joining the Wellcome Research Laboratories. He developed and validated models of analgesia in healthy volunteers and applied these to the evaluation of novel, peripherally acting opioids. He also used a variety of pharmacodynamic tests in the evaluation of drugs for epilepsy, stroke and migraine. Other areas of investigation included drugs for allergy, asthma depression and anti-infectives. Studies in patients included investigation of a novel agent for sickle cell disease and one of the first biologics for lymphoma.

In 1986, John was appointed Head of Clinical Pharmacology at Wellcome, becoming responsible for the evaluation of all new molecular entities emanating from Wellcome's discovery research in the UK. He negotiated the design and build of a new clinical research facility at King's College Hospital Medical School, where his department subsequently conducted their phase I studies. He continued to practise medicine and teach students on a part-time basis as Honorary Senior Lecturer in Medicine at King's. With the acquisition of Wellcome by Glaxo in 1995, John was appointed an International Director of Clinical Pharmacology at GlaxoWellcome.

After a period with a consultancy and contract research organisation, John started working as an independent consultant in 1999. He continues to work in a wide range of therapeutic areas, assisting companies with their strategic planning, design, conduct and reporting of exploratory studies of novel compounds from 'first-in-human' to 'proof of concept'. His work also includes preparation of clinical overviews, summaries and briefing documents for regulatory submissions worldwide, serving on data monitoring and governance committees and advising on licensing opportunities.

John has extensive postgraduate teaching commitments, organising and participating in courses for

physicians and scientists in pharmaceutical companies and academia. He has been a long-standing, active member of the Board of Examiners of the Faculty of Pharmaceutical Medicine of the Royal College of Physicians and served as its Chair for a period of 3 years. John established a Diploma and Certificate in Human Pharmacology for the Faculty; the Diploma is now a recognised qualification for Principal Investigators. He continues to serve as Director of these programmes and has responsibility for a number of MSc modules at King's College, London, where he is a Visiting Professor in the School of Biomedical Sciences. John has published extensively and is an Executive Editor of the *British Journal of Clinical Pharmacology*.

Professor Geoffrey R. Barker, TD, BSc, MSc, FDSRCS, FRCS, FFPM graduated from Guy's Hospital Dental and Medical Schools with a 1st class honours degree in physiology, a distinction and honours in dental surgery and MBBS medicine in 1973. He held assistant lecturer posts in Dental anatomy, Physiology and Restorative Dentistry at Guy's Hospital Medical and Dental Schools and subsequently completed his training to become a Principal in Medical Practice. Over the next several years Professor Barker continued to pursue his interests in clinical research, medical and surgical practice and gained a Masters in Medicine from Manchester University and Fellowships in London (FDSRCS) and Edinburgh (FRCS).

In 1987 he was awarded the Chair in Oral Surgery Medicine and Pathology for the University of Wales. In this role Professor Barker specialised in major reconstructive surgery, cleft lip and palate surgery, and the clinical development of osseo-integration for the replacement of lost bone with titanium implants. By application of oral pathology he also advanced the understanding of oral manifestations of underlying systemic diseases and their management.

In 1990, his continued interest in the translation of new treatment concepts from the laboratory bench into clinical practice resulted in the opportunity to join the pharmaceutical industry while continuing to hold a position as a consultant surgeon. As Medical Director for Astra Pharmaceuticals UK, Professor Barker played a key part in the development of acid proton pump inhibitors to treat and prevent gastroesophageal reflux disease and peptic ulceration and was able to advance the use of once-daily inhaled steroids for respiratory disease and new management regimens for cardiovascular disease.

In 1997 Professor Barker joined the Medicines Control Agency working with product licensing. In 1999 he was appointed Global Head of Medical Affairs at Actelion Pharmaceuticals and, as a member of the senior management team, successfully steered the company through its IPO and the launch and marketing of its new treatment for pulmonary hypertension.

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Professor Barker became a Member of the Faculty of Pharmaceutical Medicine in 1995 and Fellow in 1998 and was elected Registrar and a Member and Trustee of the Board of the Faculty in 2009.

Acknowledgements

This is the 7th edition of *The Textbook of Pharmaceutical Medicine* in the 20 years since its first publication. The size of the book has progressively increased and, with it, the breadth of expertise of its contributors. For example, there were 22 contributors to the 1st edition; 44 to the 6th edition and 54 to the current edition. The increase in expertise that this represents has changed the *Textbook* from being a good book targeted at pharmaceutical physicians to a one-stop shop and the outstanding information source in this field of medicine.

The success of a book depends on the quality of contributors and the editors would like to thank all of them for their delivery of high quality manuscripts. In particular we wish to acknowledge the diligence of those contributors who have contributed to all seven editions.

We would also like to thank those who have generously given permission to reproduce figures and documents; this is acknowledged in the appropriate places in the *Textbook*.

It is fitting to pay tribute to Professor John O'Grady, co-editor of the first five editions of the *Textbook*,

who died in 2011. His expertise will be missed greatly.

It is fitting to thank our publishers, Wiley-Blackwell, for their exceptional continuing support over many years, particularly Adam Gilbert, Elisabeth Dodds and Rebecca Huxley, whose patience, courtesy and expertise have been outstanding. We are grateful to Aileen Castell for the invaluable help she provided during the production stage of this edition. We would like to thank Jan East for her exemplary copyediting skills on this and the 6th edition. We also wish to thank Mary Banks, who retired in September 2011 but was a pillar of strength in preparing previous editions and in the early stages of the current edition.

Finally, thanks are due to the World Medical Association (WMA) and the European Medicines Agency (EMA) for permission to publish key documents as Appendices. Others have allowed us to quote or use their material and this generosity is acknowledged in the text; however, a general thanks is appropriate at this point.

List of abbreviations

| | | | |
|--------|--|-----------|---|
| ABPI | Association of the British Pharmaceutical Industry | ATMP | advanced therapy medicinal product |
| ACE | angiotensin converting enzyme | AUC | area under the curve |
| AChE | acetylcholinesterase | AUSFTA | Australia–US Free Trade Agreement |
| ACPM | Advisory Committee on Prescription Medicines | AusPAR | Australian Public Assessment Report |
| AD | Alzheimer’s disease | AWMSG | All Wales Medicines Strategy Group |
| ADA | antidrug antibody | BACE | beta-secretase |
| ADEC | Australian Drug Evaluation Committee | BCS | Biopharmaceutics Classification System |
| ADME | absorption, distribution, metabolism and elimination | BER | base excision repair |
| ADMET | absorption, distribution, metabolism, excretion and toxicological properties | BLA | Biological Licence Application |
| ADR | adverse drug reaction | BMA | British Medical Association |
| AEFI | adverse event following immunisation | BNF | British National Formulary |
| AF | atrial fibrillation | BP | British Pharmacopoeia |
| AFR | annual financial return | BPCIA | Biologics Price Competition and Innovation Act |
| AHEC | Australian Health Ethics Committee | BPR | Business Process Reform |
| AHMAC | Australian Health Ministers’ Advisory Council | cAMP | cyclic adenosine monophosphate |
| AIMD | active implantable medical device | CAT | Committee for Advanced Therapies |
| AMWG | Access to Medicines Working Group | CBA | cost–benefit analysis |
| ANCOVA | analysis of covariance | CBER | Center for Biologics Evaluation and Research |
| ANDA | abbreviated New Drug Application | CCA | cost–consequence analysis |
| ANVISA | Brazil’s National Health Surveillance Agency | CCDS | Company Core Data Sheet |
| ANZTPA | Australia New Zealand Therapeutic Products Agency | CCG | clinical commissioning group |
| API | active pharmaceutical ingredient | CDER | Center for Drug Evaluation and Research |
| ARB | angiotensin II receptor blockers | CDISC | Clinical Data Interchange Standards Consortium |
| ARGPM | Australian Regulatory Guidelines for Prescription Medicines | CDR | Common Drug Review |
| ARR | absolute rate reduction | CDSM | Committee on Dental and Surgical Materials |
| ARSAC | Administration of Radioactive Substances Advisory Committee | CEA | cost-effectiveness analysis |
| ARTG | Australian Register of Therapeutic Goods | cGMP | cyclic guanosine monophosphate |
| ARU | attack rate in the unvaccinated population | CHM | Commission on Human Medicines |
| ARV | attack rate in the vaccinated population | CHMP | Committee on Medicinal Products for Human Use |
| ASA | Advertising Standards Authority | CI | confidence interval |
| | | CIOMS | Council for International Organization of Medical Science |
| | | CJEU | Court of Justice of the European Union |
| | | C_{max} | maximum concentration |

| | | | |
|----------|---|----------|---|
| CMD(h) | Coordination Group for Mutual Recognition and Decentralised Procedures for Human Medicinal Products | EAG | expert advisory group |
| | | EC | ethics committee |
| | | ECG | electrocardiogram |
| | | ECMO | extracorporeal membrane oxygenation |
| CMD(v) | Coordination Group for Mutual Recognition and Decentralised Procedures for Veterinary Medicines | eCRF | electronic case report form |
| | | ECSC | European Coal and Steel Community |
| CMI | Consumer Medicine information | ED | exploratory development |
| CML | chronic myeloid leukaemia | EDC | electronic data capture |
| CMS | Concerned Member State | EDTA | ethylene diamine tetra acetic acid |
| COFEPRIS | Mexico's Federal Commission for the Protection against Sanitary Risks | EEA | European Economic Area |
| | | EEG | electroencephalography |
| COMP | Committee for Orphan Medicinal Products | EFPIA | European Federation of Pharmaceutical Industries and Associations |
| | | | |
| COPD | chronic obstructive pulmonary disease | EFTA | European Free Trade Association |
| CPAB | Code of Practice Appeal Board | EGFR | epidermal growth factor receptor |
| CPMP | Committee on Proprietary Medicinal Products | ELA | Establishment Licence Application |
| | | ELD | Evaluation and Licensing Division |
| CPP | Certificate of Pharmaceutical Product | EMA | European Medicines Agency |
| CPP | Code of Practice Panel | EMC | electromagnetic compatibility |
| CRD | clinically relevant difference | EMEA | European Medicines Evaluation Agency |
| CRF | case report form | | |
| CRO | contract research organisation | EPC | European Patent Convention |
| CRS | cytokine release syndrome | ESG | Expert Scientific Group |
| CSD | Committee on Safety of Drugs | EU | European Union |
| CSI | Core Safety Information | EUFEPS | European Federation for Pharmaceutical Sciences |
| CSM | Committee on Safety of Medicines | | |
| CT | computed tomography | EURATOM | European Atomic Energy Community |
| CTA | clinical trial agreement | FBDD | fragment-based drug discovery |
| CTA | clinical trial authorisation | FD | full development |
| CTC | Clinical Trial Certificate | FDA | Food and Drug Administration |
| CTD | Common Technical Document | FDC | fixed drug combination |
| CTFG | Clinical Trials Facilitation Group | FD&C Act | Food, Drug, and Cosmetic Act |
| CTM | Community Trade Mark | FHSA | Family Health Service Authority |
| CTN | clinical trial notification | FIH | first-in-human study |
| CTS | common technical specification | FOIA | Freedom of Information Act |
| CTX | clinical trial exemption | FPC | Family Practitioner Committee |
| CUA | cost–utility analysis | FPS | Family Practitioner Service |
| CVMP | Committee for Medicinal Products for Veterinary Use | FTC | Federal Trade Commission |
| | | GAVI | Global Alliance for Vaccines and Immunization |
| DALY | disability adjusted life year | | |
| DESI | Drug Efficacy Study Implementation | GCG | Global Cooperation Group |
| DH | Department of Health | GCP | Good Clinical Practice |
| DHSS | Department of Health and Social Security | GDP | gross domestic product |
| | | GFR | glomerular filtration rate |
| DISK | dry powder inhaler | GLP | glucagon-like peptide |
| DLT | dose limiting toxicity | GLP | Good Laboratory Practice |
| DPP | dipeptidyl peptidase | GM | genetically modified |
| DRF | dose-range-finding | GMC | General Medical Council |
| DSMC | Data Safety Monitoring Committee | GMP | Good Manufacturing Practice |
| DSUR | Development Safety Update Report | GP | general practitioner |
| DTC | direct-to-consumer | | |

xvi List of abbreviations

| | | | |
|---------------|--|--------|---|
| GPS | general product safety | KFDA | Korea Food and Drug Administration |
| GPSP | Good Post-Marketing Study Practice | LA | Licensing Authority |
| GQP | good quality practice | LCM | life cycle management |
| GRAS | generally recognised as safe (drug) | LDC | least developing country |
| GSK | glycogen synthase kinase | MAA | Marketing Authorisation Application |
| GSL | general sales list | mAB | monoclonal antibodies |
| GVP | Good Vigilance Practice | MABEL | minimal anticipated biological effect level |
| HCV | hepatitis C virus | MAH | marketing authorisation holder |
| HED | human equivalent dose | MALDI | matrix-assisted laser desorption/ionisation |
| hERG | human ether-a-go-go related gene | MAOI | monoamine oxidase inhibitor |
| HESC | human embryonic stem cells | MAP | minimum acceptable profile |
| HHS | Department of Health and Human Services | MC | Medicines Commission |
| HLA | human leucocyte antigen | MCA | Medicines Control Agency |
| HMAC | Herbal Medicines Advisory Committee | MCCT | multinational cooperative clinical trial |
| HMPC | Herbal Medicinal Products Committee | MCDA | multicriteria decision analysis |
| HPB | Health Policy Bureau | MDD | medical devices Directive |
| HREC | human research ethics committee | MDI | metered-dose inhaler |
| HTA | Health Technology Assessment | MDU | Medical Defence Union |
| HTS | high-throughput screening | MedDRA | Medical Dictionary for Regulatory Activities |
| IATA | International Air Transport Association | MHLW | Ministry of Health, Labour and Welfare |
| IB | investigator's brochure | MHRA | Medicines and Healthcare products Regulatory Agency |
| ICF | Informed Consent Form | MID | minimum intolerated dose |
| ICH | International Conference on Harmonisation | MOT | margin of tolerance |
| IDMC | independent data-monitoring committee | MPD | medicinal products Directive |
| IEC | independent ethics committee | MPS | Medical Protection Society |
| IES | Integrated Efficacy Summary | MRA | Mutual Recognition Agreement |
| IFN- α | interferon α | MRC | Medical Research Council |
| Ig | immunoglobulin | MRD | maximum repeatable dose |
| IMP | investigational medicinal product | MRI | magnetic resonance imaging |
| IMPACT | International Medical Products Anti-Counterfeiting Taskforce | mRNA | messenger RNA |
| IMPD | Investigational Medicinal Product Dossier | MRSA | methicillin-resistant <i>Staphylococcus aureus</i> |
| IMS | international medical statistics | MRSD | maximum recommended starting dose |
| IND | investigational new drug | MRUS | maximum rate of urea synthesis |
| INR | international normalised ratio | MS | multiple sclerosis |
| INTERPOL | International Criminal Police Organization | MTD | maximum tolerated dose |
| IP | intellectual property | MW | molecular weight |
| IPS | indicative prescribing scheme | MWTD | maximum well-tolerated dose |
| IRB | institutional review board | NAS | National Academy of Sciences |
| ISS | Integrated Safety Summary | NBE | new biological entity |
| ITP | immune thrombocytopenic purpura | NCA | national competent authorities |
| ITT | intention to treat | NCE | new chemical entity |
| IVD | <i>in vitro</i> diagnostic device | NDA | New Drug Application |
| IVRS | interactive voice randomisation system | NEAF | National Ethics Application Form |
| IVRT | interactive voice response technology | NHI | National Health Insurance |
| JFC | Joint Formulary Committee | NHMRC | National Health and Medical Research Council |

| | | | |
|-------------------|---|--------|---|
| NHS | National Health Service | PFSB | Pharmaceutical and Food Safety Bureau |
| NICE | National Institute for Health and Clinical Excellence | PGx | pharmacogenomic |
| NIH | National Institutes of Health | PhVWP | Pharmacovigilance Working Party |
| NK | natural killer | PI | product information |
| NMDA | <i>N</i> -methyl- <i>D</i> -aspartic acid | PIL | patient information leaflet |
| NME | new molecular entity | PIP | paediatric investigation plan |
| NMR | nuclear magnetic resonance | PK | pharmacokinetic |
| NNT | number needed to treat | PK-PD | pharmacokinetic–pharmacodynamic |
| NOAEL | no observed adverse effect level | PL | Product Licence |
| NOEL | no observed (non-toxic) effect dose level | PLA | Product Licence Application |
| NRES | National Research Ethics Service | PLM | pre-launch marketing |
| NRG | Name Review Group | PLR | Product Licences of Right |
| NSAID | non-steroidal anti-inflammatory drug | PMCPA | Prescriptions Medicines Code of Practice Authority |
| NSCLC | non-small cell lung cancer | PMDA | Pharmaceuticals and Medical Devices Agency |
| NTD | neglected tropical disease | PMSB | Pharmaceutical and Medicine Safety Bureau |
| OCSC | oversulfated chondroitin sulfate | PoC | proof of concept |
| OECD | Organisation for Economic Cooperation and Development | POM | prescription only medicine |
| OFT | Office of Fair Trading | PPA | Prescription Pricing Authority |
| OMA | Office of Medicines Authorisation | PPC | prescription prepayment certificate |
| OPG | osteoprotegerin | PPE | personal protective equipment |
| OR | odds ratio | PPP | public–private partnership |
| OTC | over-the-counter | PPRS | Pharmaceutical Price Regulation Scheme |
| PAC | Pharmaceutical Affairs Committee | PRAC | Pharmacovigilance Risk Assessment Committee |
| PAD | pharmacologically active dose | PSD | Public Summary Document |
| PADER | periodic adverse drug experience report | PSUR | Periodic Safety Update Report |
| PAFSB | Pharmaceutical Affairs and Food Safety Bureau | PTL | Product Team Leader |
| PAFSC | Pharmaceutical and Food Sanitation Council | PTSC | Predictive Safety Testing Consortium |
| PAGB | Proprietary Association of Great Britain | PUMA | Paediatric Use Marketing Authorisation |
| PAGE | poly-acrylamide gel electrophoresis | PV | pharmacovigilance |
| PAL | Pharmaceutical Affairs Law | QA | quality assurance |
| PARP | poly-ADP-ribose polymerase | QALY | quality-adjusted life-year |
| PBAC | Pharmaceutical Benefits Advisory Committee | QbD | Quality by Design |
| PBPA | Pharmaceutical Benefits Pricing Authority | QC | quality control |
| PBRER | Periodic Benefit Risk Evaluation Report | QoL | quality of life |
| PBS | Pharmaceutical Benefits Scheme | QPPV | Qualified Person for Pharmacovigilance |
| PCG | primary care group | R&D | research and development |
| PCCO | Paediatric Committee | RANKL | receptor activator of nuclear factor- κ B ligand |
| PDE | phosphodiesterase | RBC | red blood corpuscle |
| PDG | pharmacopoeial discussion group | RECIST | response evaluation criteria in solid tumours |
| PDUFA | Prescription Drug User Fee Act | REMS | Risk Evaluation and Mitigation Strategies |
| PEG | polyethylene glycol | RHA | Regional Health Authority |
| peg-IFN- α | peg-interferon α | RMP | risk management plan |
| PET | positron emission tomography | | |
| PFS | progression-free survival | | |

| | | | |
|-------|---|------------|--|
| RMS | Reference Member State | SUSMP | Standard for the Uniform Scheduling of Medicines and Poisons |
| ROC | return on capital | SVR | sustained virological response |
| RP2D | recommended phase II dose | TdP | torsade de pointes |
| RPW | randomised-play-the-winner | TFT | trifluorothymidine |
| RR | relative risk | TGA | Therapeutic Goods Administration |
| RR | response rate | TGP | therapeutic group premium |
| RTK | receptor tyrosine kinase | Th1 | T-helper 1 |
| SAD | single ascending dose | Th2 | T-helper 2 |
| SAE | serious adverse event | TK | thymidine kinase |
| SAG | scientific advisory group | TKI | tyrosine kinase inhibitor |
| SAL | sterility assurance level | TLR | toll-like receptor |
| SAR | structure–activity relationship | TMA | tissue microarrays |
| SAS | special access scheme | t_{\max} | time to maximum concentration |
| SAWP | Scientific Advice Working Party | TMDD | target mediated drug disposition |
| siRNA | small interfering RNA | TNF | tumour necrosis factor |
| SMC | Scottish Medicines Consortium | TPN | total parenteral nutrition |
| SME | small and medium-sized enterprises | TPPA | Trans Pacific Partnership Agreement |
| SMO | site management organisation | TRIP | trade-related aspect of intellectual property rights |
| SmPC | Summary of Product Characteristics | TTC | Threshold of Toxicological Concern |
| SMT | Safety Matrix Team | UDS | unscheduled DNA synthesis |
| SMW | small molecular weight | USDA | US Department of Agriculture |
| SOP | standard operating procedure | VAS | visual analogue scale |
| SPA | special protocol assessment | VDR | virtual data room |
| SPC | Summary of Product Characteristics | VE | vaccine efficacy |
| SPC | Supplementary Protection Certificate | VEGF | vascular endothelial growth factor |
| SSAR | suspected serious adverse reaction | WFI | water for injection |
| ssRNA | single-stranded RNA | WHA | World Health Assembly |
| STB | Scientific and Technical Branch (of the DHSS) | WHO | World Health Organization |
| SUSAR | suspected unexpected serious adverse reaction | WMA | World Medical Association |
| | | WOCBP | women of child-bearing potential |

Preface

The 7th edition of the 'Textbook' reflects the enormous changes in the environment in which the pharmaceutical industry and the pharmaceutical physician operate, many of which have occurred since 2009 when the 6th edition was published.

The arrangement of the material is now in three parts:

Part I: Research and Development;

Part II: Regulation;

Part III: Healthcare Marketplace.

There are fundamental changes in all three areas with new chapters on topics that have not featured in previous editions. These include biological therapeutics, vaccines, drugs for cancer, drug development in paediatrics and neonates, pharmacovigilance, the European clinical trials directive, lifecycle management of medicines, availability of medicines on-line and counterfeits and the supply of unlicensed medicines. Several pre-existing chapters have undergone major revision, often by new authors. New chapters on the ethics of human experimentation in Part I and legal and ethical issues in Part III reflect a greater emphasis on ethical issues, which are of such critical importance to the pharmaceutical industry as a whole.

The 'Textbook' started 20 years ago as essential reading for the pharmaceutical physician preparing

for the professional qualification of the Diploma in Pharmaceutical Medicine and for Membership of the Faculty of Pharmaceutical Medicine of The Royal Colleges of Physicians of the UK. Over subsequent editions, the scope of the book has broadened and much of its content should now be pertinent to the wide range of personnel involved in the development, regulation and marketing of medicines. This includes clinical trial investigators and their research teams as well as those in the industry. We have attempted to make this book a 'first stop shop' for all these readers, with sufficiently generous referencing to guide further detailed study included in each chapter.

It is to be hoped that the broad international scope will make the book of interest to those in the developed markets of Europe, North America, Japan and Australasia and also to those in the developing markets.

Whilst recognising that it is impossible for all its content to remain up to date, we thank the publisher Wiley-Blackwell for permitting late changes to some text where regulations have been updated very recently so that information is as up to date as it can be.

John P. Griffin

John Posner

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Part I Research and development

1 Discovery of new medicines

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Introduction

Patients rely on discovery researchers to embrace innovation, make advances and deliver new therapies that will improve their lives. The discovery of drugs is a complex, costly and lengthy process involving several distinct stages on the path towards delivery of a marketable drug (Figure 1.1). It is becoming increasingly important in the ever competitive enterprise of drug discovery for researchers to develop innovative drug discovery strategies in order to fill their pipelines. This chapter is designed to highlight these modern approaches to drug discovery and the changing therapeutic landscape for the currently available drugs.

Progress in drug discovery relies on fundamental biological research in pharmaceutical and biotechnology companies as well as academia to identify new biological targets, to implement target validation strategies and to confirm target relevance in a disease state. Initially, drug discovery researchers select a target that can interact with a modulator, such as a protein or small molecule. After a target has been chosen, researchers must demonstrate that the target is relevant to a disease in both living cells and animal models. The promise of determining the whole genome sequence, new insights into molecular sources of disease, technological advances in both target and lead validation, and high-throughput screening (HTS) strategies all provide potentially novel opportunities for target validation in drug discovery. After such validation, the search begins for a 'hit' molecule that interacts with the desired target. These 'hits' may originate from nature, *de novo* design or HTS but, in most cases, require optimisation to

'leads' via cycles of altering the structure and properties of the molecules followed by iterative screening. During this process, lead compounds are further optimised for the desired absorption, distribution, metabolism, excretion and toxicological (ADMET) properties. ADMET optimisation supplies the 'lead compound', which advances to later stages of drug development.

A case study around the investigation of phosphodiesterase (PDE) inhibitors illustrates the successful applications of the principles of contemporary drug discovery and development. Based on the discovery of an endothelium-derived relaxing factor and the interplay of nitric oxide, cyclic guanosine monophosphate (cGMP) and PDEs in vasodilation, researchers at Pfizer reasoned that a PDE inhibitor might be advanced for the treatment of angina [1]. Their comparison of the structure of cGMP, with consideration of how it may bind to PDEs, with that of the weak vasodilator Zaprinast, also a PDE inhibitor, further supported their hypothesis. The screening of existing compound collections as well as the rational design of analogues produced active molecules that targeted PDE-5, a cGMP-specific PDE located in coronary smooth muscle. Further optimisation of these compounds for the desired potency and ADMET properties led to a clinical candidate for angina; the compound was found to be ineffective, and its development as a cardiovascular drug was halted. During the clinical trials, however, some patients reported experiencing enhanced penile erections. Subsequently, PDE-5 was identified as the main cGMP-degrading enzyme in the corpus cavernosum. Thus, efforts were redirected toward proving the effectiveness of the lead compound as a treatment for

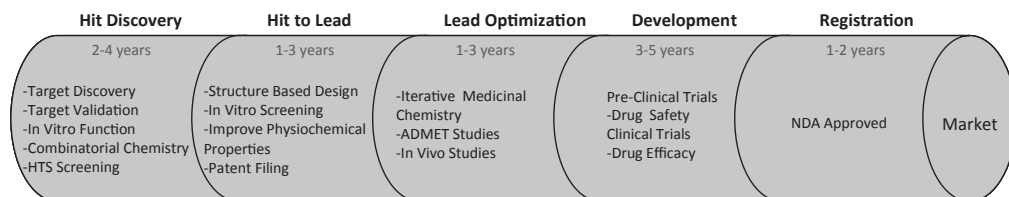


Figure 1.1 Drug discovery pipeline.

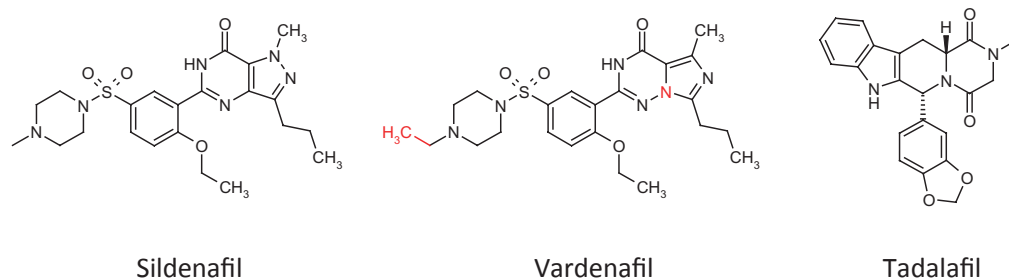


Figure 1.2 Structures of PDE-5 inhibitors for erectile dysfunction.

erectile dysfunction and the eventual approval of sildenafil (Viagra) in 1998 as a prescription medicine for erectile dysfunction [2,3].

Important parts of drug discovery and development are intellectual property protection and the ability to navigate around prior art. Pfizer filed patent applications proactively around the lead compound/series, as well as its therapeutic use, to deter competitors from achieving success in the PDE arena in similar chemical space. Others interested in advancing compounds in this therapeutic area became faced with searching for gaps in the patent coverage or pursuing alternative structural classes. Implementation of a ‘patent busting’ strategy enabled the discovery of vardenafil (Levitra). Analogues outside of the Pfizer patents were identified, optimised and evaluated in clinical trials ahead of product launch in 2003. Conversely, Icos and Lilly investigated an unrelated molecule as a longer-acting PDE-5 inhibitor that led to the approval of tadalafil (Cialis), also in 2003. Figure 1.2 highlights the structural similarities, and differences, of these three medicines.

Medicines marketed in the years 2008–2011

The pharmaceutical and biotechnology industries spend billions on cutting-edge research and develop-

ment (R&D), clinical trials and marketing to introduce drugs to market. However, fewer than one in 50 drug discovery projects results in the delivery of a drug to market [4], and the average time from concept to market is 15 years, at a cost of nearly a billion dollars per drug [5]. Further, since 2008, new drug approvals have declined sharply despite an increase in R&D spending [6]. The observed high attrition rate is unsustainable and researchers must constantly reassess their tactics in order to translate discovery research into clinical success.

Despite the steady decline in overall new drug approvals there has been a steady increase of new products in the therapeutic areas of anti-infective, metabolic and orphan diseases, as well as a shift into specialty-care therapies (Tables 1.1, Table 1.2, Table 1.3 and Table 1.4) [7–9]. The majority of new molecular entities (NMEs) continue to be small molecules; however, vaccines and non-biological oligonucleotides employed as macromolecular therapeutics are directed at enzymes and receptors that have been classically modulated by small molecule drugs.

In response to the decline in new drug approvals, new approaches have been put in place:

1. drug combinations that target multiple pathways continue to increase in drug discovery to modulate the interplay of complex chemical pathways involved in diseases;

Table 1.1 New molecular entities (NME) approved 2008. Reproduced from Hegde S, Schmidt M. To Market, To Market Annual Reports in Medicinal Chemistry 2009; 44: 577 with permission from Elsevier [8]

| Proprietary | Established | Applicant | Treatment/indication |
|-------------|-----------------------------|-------------------------|---|
| Entereg | Alvimopan | GlaxoSmithKline/Adolor | Oral treatment of postoperative ileus following bowel resection surgery |
| Biomatrix | Biolimus drug-eluting stent | Biosensors | Antiresenotic |
| Lonasen | Blonanserin | Dainippon-sumitomo | Dual antagonist of dopamine D2 and serotonin 5-HT2 for schizophrenia |
| Zeftera | Ceftobiprole medocaril | Basilea/Johnson&Johnson | New injectable cephalosporin antibiotic |
| Cimzia | Certolizumab pegol | UCB | TNF- α blocker for Crohn's disease |
| Trilipix | Choline fenofibrate | Abbott/Solvay | PPAR α dyslipidaemia |
| Cleviprex | Clevidipine | The Medicines Co. | IV treatment for hypertension |
| Pradaxa | Dabigatran | Boehringer Ingelheim | Oral administered anticoagulant |
| Pristiq | Desvenlafaxine | Wyeth | SNRI for antidepressant |
| Intelence | Etravirine | Tibotec | NNRT antiviral for HIV |
| Toviaz | Fesoterodine | Pfizer | Orally active pro-drug from treatment of overactive bladder |
| Ivemend | Fosaprepitant dimeglumine | Merck | Anti-emetic |
| Firazyr | Icatibant | Jerini | Hereditary angiodema (HAE) |
| Vimpat | Lacosamide | Schwarz Pharma | Anticonvulsant |
| Relistor | Methylnaltrexone bromide | Wyeth/Progenics | Opioid-induced constipation |
| Pirespa | Pirfenidone | Shinogi | Idiopathic pulmonary fibrosis (IPF) |
| Arcalyst | Rilonacept | Regeneron | Recombinant fusion protein for symptoms of inherited auto-inflammatory syndrome |
| Xarelto | Rivaroxaban | Bayer/Ortho-McNeil | Anticoagulant |
| Nplate | Romiplostim | Amgen | Recombinant fusion protein for treatment of thrombocytopenia |
| Gracevit | Sitafloxacin hydrate | Daiichi Sankyo | Antibacterial |
| Bridion | Sugammadex | Schering-Plough | Reversal of neuromuscular blockade |
| Taflotan | Tafluprost | Santen/Asahi Glass | Antiglaucoma |
| Recothrom | Thrombin alfa | Zymogenetics | Recombinant human protein for haemostat |
| Recomodulin | Thombomodulin | Asahi Kasei Pharma | Recombinant human protein as an anticoagulant |

NNRT, non-nucleoside reverse transcriptase; PPAR, peroxisome proliferator-activated receptor; SNRI, serotonin-norepinephrine reuptake inhibitor; TNF, tumour necrosis factor.

2. drug repurposing has accounted for two-thirds of new drug applications. Increased focus on repurposing existing drugs for orphan indications emanates from disease-focused philanthropic groups; and

3. collaboration strategies between pharmaceutical companies and academic research institutions have contributed to the drug discovery process [10,11]. While academic research is focused principally on the underlying mechanistic components of a disease and

Table 1.2 NME approved 2009. Reproduced from Hegde S, Schmidt M. To Market, To Market Annual Reports in Medicinal Chemistry 2010; 45: 467 with permission from Elsevier [9]

| Proprietary name | Established name | Applicant | Treatment/indication |
|-------------------|---------------------------|----------------------------------|--|
| Nuvigil | Aromodafinil | Cephalon | Sleep disorder, α 1-adrenoceptor agonist |
| Saphris | Asenapine | Merck/Schering-Plough | Schizophrenia and bipolar 1, dual antagonist dopamine D2 and serotonin 5-HT ₂ |
| Besivance | Besifloxacin | Baush & lomb | Antibacterial, ophthalmic use |
| Ilaris | Canakinumab | Novartis | Recombinant monoclonal antibody, anti-inflammatory |
| Removab | Catumaxomab | Trion | Trifunctional monoclonal antibody, anticancer |
| Priligy | Dapoxetine | Janssen-Cilag | Premature ejaculation |
| Firmagon | Degarelix acetate | Ferring Pharmaceutical | Antagonist of GNRH, anticancer |
| Kapidex | Dexlansoprazole | Takeda | Gastroesophageal reflux disease |
| Multaq | Dronedarone | Sanofi-Aventis | Anti-arrhythmic |
| Promacta | Eltrombopag | GlaxoSmithKline | Antithrombocytopenic |
| Zebinix | Eslicarbazepine | Eisai | Anti-epileptic |
| Adenuric | Febuxostat | Takeda/Teijin/Ipsen | Antihyperuricaemic, selective xanthine oxidase inhibitor |
| Simponi | Golimumab | Centocor Ortho | Recombinant monoclonal antibody, anti-inflammatory |
| Onbrez breezhaler | Indacaterol | Novartis/Skye Pharma | Chronic obstructive pulmonary disease, inhaled β 2 adrenoceptor agonist |
| Victoza | Liraglutide | Novo Nordisk | Antidiabetic |
| Recalbon, bonoteo | Minodronic acid | Ono/Astella Pharma | Osteoporosis |
| Remitch | Nalfurafine hydrochloride | Toray/Japan Tobacco | Pruritus (chronic itching) |
| Arzerra | Ofatumumab | Genmab/GlaxoSmithKline | Recombinant monoclonal antibody, anticancer |
| Votrient | Pasopanib | GlaxoSmithKline | VEGF, anticancer |
| Mozobil | Plerixafor | Genzyme | Haematological malignancies, autologous haemopoietic stem cell transplantation |
| Folotyng | Pralatrexate | Allos | Injectable DHFR inhibitor, anticancer |
| Effient | Prasugrel | Daiichi Sankkyo/Eli Lilly | Antiplatelet therapy |
| Onglyza | Saxagliptin | Bristol-Myers-Squibb/Astrazeneca | Antidiabetic |
| Nucynta | Tapentadol | Ortho-McNeil-Janssen | Analgesic, pain intervention |
| Arbelic, vibativ | Telavancin | Theravance/Astellas Pharma | Antibiotic |
| Samsca | Taolvaptan | Otsuka America | Hyponatraemia |
| Ellaone | Ulipristal acetate | HRA Pharma | Contraceptive, progesterone receptor antagonist |
| Stelara | Ustekinumab | Janssen-Ortho | Humanized IGG1K monoclonal antibody, antipsoriatic |

DHFR, dihydrofolate reductase; GNRH, gonadotrophin-releasing hormone; VEGF, vascular endothelial growth factor.

Table 1.3 NME approved 2010. Reproduced from Bronson J, Dhar M, Ewing W, Lonberg N. To Market, To Market Annual Reports in Medicinal Chemistry 2011; 46: 433 with permission from Elsevier [7]

| Proprietary name | Established name | Applicant | Treatment/indication |
|------------------|---------------------|--|--|
| Lastacaft | Alcaftadine | Vistakon Pharmaceuticals | Ophthalmologic, histamine antagonist |
| Nesina | Alogliptin | Takeda/Furiex Pharmaceuticals | Antidiabetic, DPP-4 |
| Bilaxten | Bilastine | Faes Farma, Menarini, Pierre Fabre, Merck-Serono | Antiallergy, histamine antagonist |
| Jevtana | Cabazitaxel | Sanofi-Aventis | Anticancer, tubulin inhibitor |
| Teflaro | Ceftaroline fosamil | Forest Laboratories | Antibacterial, bacterial cell wall synthesis inhibitor |
| Elonva | Corifollitropin | Merck | Infertility, FSH agonist |
| Ampyra | Dalfampridine | Acorda Therapeutics | Multiple sclerosis, potassium channel blocker |
| Prolia / xgeva | Denosumab | Amgen | Osteoporosis, recombinant monoclonal antibody |
| Diquas | Diquafosol | Santen | Ophthalmologic dry eye, P2Y2 purinergic receptor agonist |
| Kalbitor | Ecallantide | Dyax Corp | Angiodema, plasma kallikrein inhibitor |
| Halaven | Eribuline | Eisai | Anticancer, tubulin inhibitor |
| Gilenya | Fingolimod | Novartis | Multiple sclerosis, S1P receptor agonist |
| Inavir | Laninamivir | Daiichi-Sankyo | Antiviral, neuraminidase |
| Lurasidone | Lurasidone | Dainippon Sumitomo Pharma | Schizophrenia, dopamine 5-HT receptor antagonist |
| Junovan | Mifamurtide | Takeda | Anticancer |
| Rapiacta | Peramivir | Biocryst Pharmaceuticals | Antiviral, neuraminidase inhibitor |
| Daxas | Roflumilas | Nycomed | Chronic obstructive pulmonary disorder, PDE4 inhibitor |
| Istodax | Romidepsin | Celgene | Anticancer, histone deacetylase inhibitor |
| Provenge | Sipuleucel-t | Dendreon | Anticancer, therapeutic cancer vaccine |
| Egrifta | Tesamorelin | Theratechnologies | HIV lipodystrophy, growth hormone-releasing factor |
| Brilique | Ticagrelor | Astra-Zeneca | Antithrombotic, P2Y12 antagonist |
| Brinavess | Vernakalant | Merck/Cardiome Pharma | Anti-arrhythmic, atrial potassium channel blocker |
| Javlor | Vinflunine | Pierre Fabre | Anticancer, tubulin inhibitor |
| Civanex | Zucapsaicin | Winston | Analgesic, TRPV1 channel activator |

FSH, follicle stimulating hormone; PDE4, phosphodiesterase 4; TRPV1, transient receptor potential cation channel subfamily V member 1.

Table 1.4 NME approved 2011. Reproduced with permission from U.S. Food and Drug Administration, 'How Drugs are Developed and Approved?', <http://www.fda.gov/Drugs/DevelopmentApprovalProcess/HowDrugsareDevelopedandApproved/DrugandBiologicApprovalReports/ucm121136.htm>. Last accessed 13 Aug 2012

| Proprietary name | Established name | Applicant | Treatment / indication |
|------------------|----------------------|--------------------------------|--|
| Zytiga | Abiraterone | J&J | Advanced prostate cancer |
| Eylea | Aflibercept | Regeneron/Bayer | Wet AMD |
| Edarbi | Azilsartan | Takeda | Hypertension angiotensin II receptor blocker |
| Nulojix | Belatacept | Bms | Renal transplant |
| Benlysta | Belimumab | HGSI, GSK | Lupus |
| Victrelis | Boceprevir | Merck | Hepatitis C |
| Adcetris | Brentuximab vedotin | Seattle Genetics | Hodgkin lymphoma, anaplastic large cell lymphoma |
| Teflaro | Caftaroline | Cerexa | Acute bacterial skin infections and pneumonia |
| Erwinaze | Crisantaspase | Eusa | ALL |
| Xalkori | Crizotinib | Pfizer | NSCLC |
| Promacta | Eltrombopag | GSK | Chronic immune (idiopathic) thrombocytopenic purpura |
| Potiga | Ezogabine | GSK, Valeant | Epilepsy |
| Corifact | Factor xiii | Behring | Prevention of bleeding with genetic defects in factor XIII |
| Horizant | Gabapentin enacarbil | GSK, Xenoport | Restless legs syndrome |
| Firazyr | Icatibant | Shire | Hereditary angioedema |
| Arcapta neohaler | Indacaterol | Novartis | COPD |
| Yervoy | Ipilimumab | Bms | Metastatic melanoma |
| Tradjenta | Linagliptin | Lilly, Boehringer Ingelheim | Type 2 diabetes |
| Edurant | Rilpivirine | J&J | HIV |
| Xarelto | Rivaroxaban | Bayer, J&J | Blood clot prevention |
| Daliresp | Roflumilast | Forest | COPD |
| Jakafi | Ruxolitinib | Incyte, Novartis | Myelofibrosis |
| Natroba | Sphingosad | Parapro | Head lice |
| Incivek | Telaprevir | Vertex, J&J, Mitsubishi Tanabe | Hepatitis c |
| Brilinta | Ticagrelor | Astra Zeneca | Blood clot prevention |
| Caprelsa | Vandetanib | Astra Zeneca | Medullary thyroid cancer |
| Zelboraf | Vemurafenib | Roche, Daiichi Sankyo | Melanoma |
| Zictifa | Vendetanib | Astra Zeneca | Thyroid cancer |
| Viiibryd | Vilazodone | Forest, Merck KGAA | Major depressive disorder |

ALL, acute lymphocytic leukaemia; AMD, acute macular degeneration; COPD, chronic obstructive pulmonary disease; NSCLC, non-small cell lung cancer.