

WILEY FINANCE

BOND MATH

THE **THEORY** BEHIND
THE FORMULAS

D O N A L D J . S M I T H

BOND MATH

BOND MATH

The Theory behind the Formulas

Donald J. Smith



WILEY

John Wiley & Sons, Inc.

Copyright © 2011 by Donald J. Smith. All rights reserved.

Published by John Wiley & Sons, Inc., Hoboken, New Jersey.
Published simultaneously in Canada.

No part of this publication may be reproduced, stored in a retrieval system, or transmitted in any form or by any means, electronic, mechanical, photocopying, recording, scanning, or otherwise, except as permitted under Section 107 or 108 of the 1976 United States Copyright Act, without either the prior written permission of the Publisher, or authorization through payment of the appropriate per-copy fee to the Copyright Clearance Center, Inc., 222 Rosewood Drive, Danvers, MA 01923, (978) 750-8400, fax (978) 646-8600, or on the Web at www.copyright.com. Requests to the Publisher for permission should be addressed to the Permissions Department, John Wiley & Sons, Inc., 111 River Street, Hoboken, NJ 07030, (201) 748-6011, fax (201) 748-6008, or online at <http://www.wiley.com/go/permissions>.

Limit of Liability/Disclaimer of Warranty: While the publisher and author have used their best efforts in preparing this book, they make no representations or warranties with respect to the accuracy or completeness of the contents of this book and specifically disclaim any implied warranties of merchantability or fitness for a particular purpose. No warranty may be created or extended by sales representatives or written sales materials. The advice and strategies contained herein may not be suitable for your situation. You should consult with a professional where appropriate. Neither the publisher nor author shall be liable for any loss of profit or any other commercial damages, including but not limited to special, incidental, consequential, or other damages.

For general information on our other products and services or for technical support, please contact our Customer Care Department within the United States at (800) 762-2974, outside the United States at (317) 572-3993 or fax (317) 572-4002.

Wiley also publishes its books in a variety of electronic formats. Some content that appears in print may not be available in electronic books. For more information about Wiley products, visit our web site at www.wiley.com.

Library of Congress Cataloging-in-Publication Data:

Smith, Donald J., 1947–

Bond math : the theory behind the formulas / Donald J. Smith.

p. cm.

Includes bibliographical references and index.

ISBN 978-1-57660-306-2 (cloth); ISBN 978-1-1181-0317-3 (ebk);

ISBN 978-0-4708-7921-4 (ebk); ISBN 978-1-1181-0316-6 (ebk)

1. Bonds—Mathematical models. 2. Interest rates—Mathematical models. 3. Zero coupon securities. I. Title.

HG4651.S57 2011

332.63'2301519—dc22

2011002031

Printed in the United States of America

10 9 8 7 6 5 4 3 2 1

To my students

Contents

Preface	xi
CHAPTER 1	
Money Market Interest Rates	1
Interest Rates in Textbook Theory	2
Money Market Add-on Rates	3
Money Market Discount Rates	6
Two Cash Flows, Many Money Market Rates	9
A History Lesson on Money Market Certificates	12
Periodicity Conversions	13
Treasury Bill Auction Results	15
The Future: Hourly Interest Rates?	20
Conclusion	22
CHAPTER 2	
Zero-Coupon Bonds	23
The Story of TIGRS, CATS, LIONS, and STRIPS	24
Yields to Maturity on Zero-Coupon Bonds	27
Horizon Yields and Holding-Period Rates of Return	30
Changes in Bond Prices and Yields	33
Credit Spreads and the Implied Probability of Default	35
Conclusion	38
CHAPTER 3	
Prices and Yields on Coupon Bonds	39
Market Demand and Supply	40
Bond Prices and Yields to Maturity in a World of No Arbitrage	44
Some Other Yield Statistics	49
Horizon Yields	53
Some Uses of Yield-to-Maturity Statistics	55
Implied Probability of Default on Coupon Bonds	56
Bond Pricing between Coupon Dates	57
A Real Corporate Bond	60
Conclusion	63

CHAPTER 4

Bond Taxation	65
Basic Bond Taxation	66
Market Discount Bonds	68
A Real Market Discount Corporate Bond	70
Premium Bonds	74
Original Issue Discount Bonds	77
Municipal Bonds	79
Conclusion	82

CHAPTER 5

Yield Curves	83
An Intuitive Forward Curve	84
Classic Theories of the Term Structure of Interest Rates	86
Accurate Implied Forward Rates	91
Money Market Implied Forward Rates	93
Calculating and Using Implied Spot (Zero-Coupon) Rates	96
More Applications for the Implied Spot and Forward Curves	99
Conclusion	105

CHAPTER 6

Duration and Convexity	107
Yield Duration and Convexity Relationships	108
Yield Duration	111
The Relationship between Yield Duration and Maturity	115
Yield Convexity	118
Bloomberg Yield Duration and Convexity	122
Curve Duration and Convexity	127
Conclusion	135

CHAPTER 7

Floaters and Linkers	137
Floating-Rate Notes in General	138
A Simple Floater Valuation Model	139
An Actual Floater	143
Inflation-Indexed Bonds: C-Linkers and P-Linkers	149
Linker Taxation	153
Linker Duration	156
Conclusion	161

CHAPTER 8

Interest Rate Swaps	163
Pricing an Interest Rate Swap	164
Interest Rate Forwards and Futures	168

Inferring the Forward Curve	170
Valuing an Interest Rate Swap	174
Interest Rate Swap Duration and Convexity	179
Conclusion	184
CHAPTER 9	
Bond Portfolios	185
Bond Portfolio Statistics in Theory	185
Bond Portfolio Statistics in Practice	189
A Real Bond Portfolio	194
Thoughts on Bond Portfolio Statistics	206
Conclusion	207
CHAPTER 10	
Bond Strategies	209
Acting on a Rate View	211
An Interest Rate Swap Overlay Strategy	215
Classic Immunization Theory	218
Immunization Implementation Issues	224
Liability-Driven Investing	226
Closing Thoughts: Target-Duration Bond Funds	227
Technical Appendix	231
Acronyms	249
Bibliographic Notes	251
About the Author	257
Acknowledgments	259
Index	261

Preface

This book could be titled *Applied Bond Math* or, perhaps, *Practical Bond Math*. Those who do serious research on fixed-income securities and markets know that this subject matter goes far beyond the mathematics covered herein. Those who are interested in discussions about “pricing kernels” and “stochastic discount rates” will have to look elsewhere. My target audience is those who work in the finance industry (or aspire to), know what a Bloomberg page is, and in the course of the day might hear or use terms such as “yield to maturity,” “forward curve,” and “modified duration.”

My objective in *Bond Math* is to explain the theory and assumptions that lie behind the commonly used statistics regarding the risk and return on bonds. I show many of the formulas that are used to calculate yield and duration statistics and, in the Technical Appendix, their formal derivations. But I do not expect a reader to actually *use* the formulas or *do* the calculations. There is much to be gained by recognizing that “there exists an equation” and becoming more comfortable using a number that is taken from a Bloomberg page, knowing that the result could have been obtained using a bond math formula.

This book is based on my 25 years of experience teaching this material to graduate students and finance professionals. For that, I thank the many deans, department chairs, and program directors at the Boston University School of Management who have allowed me to continue teaching fixed-income courses over the years. I thank Euromoney Training in New York and Hong Kong for organizing four-day intensive courses for me all over the world. I thank training coordinators at Chase Manhattan Bank (and its heritage banks, Manufacturers Hanover and Chemical), Lehman Brothers, and the Bank of Boston for paying me handsomely to teach their employees on so many occasions in so many interesting venues. Bond math has been very, very good to me.

The title of this book emanates from an eponymous two-day course I taught many years ago at the old Manny Hanny. (Okay, I admit that I

have always wanted to use the word “eponymous”; now I can cross that off of my bucket list.) I thank Keith Brown of the University of Texas at Austin, who co-designed and co-taught many of those executive training courses, for emphasizing the value of relating the formulas to results reported on Bloomberg. I have found that users of “black box” technologies find comfort in knowing how those bond numbers are calculated, which ones are useful, which ones are essentially meaningless, and which ones are just wrong.

Our journey through applied and practical bond math starts in the money market, where we have to deal with anachronisms like discount rates and a 360-day year. A key point in Chapter 1 is that knowing the *periodicity* of an annual interest rate (i.e., the assumed number of periods in the year) is critical. Converting from one periodicity to another—for instance, from quarterly to semiannual—is a core bond math calculation that I use throughout the book. Money market rates can be deceiving because they are not intuitive and do not follow classic time-value-of-money principles taught in introductory finance courses. You have to know what you are doing to play with T-bills, commercial paper, and bankers acceptances.

Chapters 2 and 3 go deep into calculating prices and yields, first on zero-coupon bonds to get the ideas out for a simple security like U.S. Treasury STRIPS (i.e., just two cash flows) and then on coupon bonds for which coupon reinvestment is an issue. The yield to maturity on a bond is a *summary statistic* about its cash flows—it’s important to know the assumptions that underlie this widely quoted measure of an investor’s rate of return and what to do when those assumptions are untenable. I decipher Bloomberg’s Yield Analysis page for a typical corporate bond, showing the math behind “street convention,” “U.S. government equivalent,” and “true” yields. The problem is distinguishing between yields that are pure data (and can be overlooked) and those that provide information useful in making a decision about the bond.

Chapter 4 continues the exploration of rate-of-return measures on an after-tax basis for corporate, Treasury, and municipal bonds. Like all tax matters, this necessarily gets technical and complicated. Taxation, at least in the U.S., depends on when the bond was issued (there were significant changes in the 1980s and 1990s), at what issuance price (there are different rules for original issue discount bonds), and whether a bond issued at (or close to) par value is later purchased at a premium or discount. Given the inevitability of taxes, this is important stuff—and it is stuff on which Bloomberg sometimes reports a misleading result, at least for U.S. investors.

Yield curve analysis, in Chapter 5, is arguably the most important topic in the book. There are many practical applications arising from bootstrapped implied zero-coupon (or spot) rates and implied forward rates—identifying arbitrage opportunities, obtaining discount factors to get present values, calculating spreads, and pricing and valuing derivatives. However, the operative assumption in this analysis is “no arbitrage”—that is, transactions costs and counterparty credit risk are sufficiently small so that trading eliminates any arbitrage opportunity. Therefore, while mathematically elegant, yield curve analysis is best applied to Treasury securities and LIBOR-based interest rate derivatives for which the no-arbitrage assumption is reasonable.

Duration and convexity, the subject of Chapter 6, is the most mathematical topic in this book. These statistics, which in classic form measure the sensitivity of the bond price to a change in its yield to maturity, can be derived with algebra and calculus. Those details are relegated to the Technical Appendix. Another version of the risk statistics measures the sensitivity of the bond price to a shift in the entire Treasury yield curve. I call the former *yield* and the latter *curve* duration and convexity and demonstrate where and how they are presented on Bloomberg pages.

Chapters 7 and 8 examine floating-rate notes (floaters), inflation-indexed bonds (linkers), and interest rate swaps. The idea is to use the bond math toolkit—periodicity conversions, bond valuation, after-tax rates of return, implied spot rates, implied forward rates, and duration and convexity—to examine securities other than traditional fixed-rate and zero-coupon bonds. In particular, I look for circumstances of *negative duration*, meaning market value and interest rates are positively correlated. That’s an obvious feature for one type of interest rate swap but a real oddity for a floater and a linker.

Understanding the risk and return characteristics for an individual bond is easy compared to a portfolio of bonds. In Chapter 9, I show different ways of getting summary statistics. One is to treat the portfolio as a big bundle of cash flow and derive its yield, duration, and convexity as if it were just a single bond with many variable payments. While that is theoretically correct, in practice portfolio statistics are calculated as weighted averages of those for the constituent bonds. Some statistics can be aggregated in this manner and provide reasonable estimates of the “true” values, depending on how the weights are calculated and on the shape of the yield curve.

Chapter 10 is on bond strategies. If your hope is that I’ll show you how to get rich by trading bonds, you’ll be disappointed. My focus is on how the bond math tools and the various risk and return statistics that we can calculate for individual bonds and portfolios can facilitate either aggressive or

passive investment strategies. I'll discuss derivative overlays, immunization, and liability-driven investing and conclude with a request that the finance industry create target-duration bond funds.

I'd like to thank my Wiley editors for allowing me to deviate from their usual publishing standards so that I can use in this book acronyms, italics, and notation as I prefer. Now let's get started in the money market.

BOND MATH

CHAPTER 1

Money Market Interest Rates

An interest rate is a summary statistic about the cash flows on a debt security such as a loan or a bond. As a statistic, it is a number that we calculate. An objective of this chapter is to demonstrate that there are many ways to do this calculation. Like many statistics, an interest rate can be deceiving and misleading. Nevertheless, we need interest rates to make financial decisions about borrowing and lending money and about buying and selling securities. To avoid being deceived or misled, we need to understand how interest rates are calculated.

It is useful to divide the world of debt securities into *short-term money markets* and *long-term bond markets*. The former is the home of money market instruments such as Treasury bills, commercial paper, bankers acceptances, bank certificates of deposit, and overnight and term sale-repurchase agreements (called “repos”). The latter is where we find coupon-bearing notes and bonds that are issued by the Treasury, corporations, federal agencies, and municipalities. The key reference interest rate in the U.S. money market is 3-month LIBOR (the London inter-bank offered rate); the benchmark bond yield is on 10-year Treasuries.

This chapter is on money market interest rates. Although the money market usually is defined as securities maturing in one year or less, much of the activity is in short-term instruments, from overnight out to six months. The typical motivation for both issuers and investors is cash management arising from the mismatch in the timing of revenues and expenses. Therefore, primary investor concerns are liquidity and safety. The instruments themselves are straightforward and entail just two cash flows, the purchase price and a known redemption amount at maturity.

Let's start with a practical money market investment problem. A fund manager has about \$1 million to invest and needs to choose between two 6-month securities: (1) commercial paper (CP) quoted at 3.80% and (2) a bank certificate of deposit (CD) quoted at 3.90%. Assuming that the credit risks are the same and any differences in liquidity and taxation are immaterial, which investment offers the better rate of return, the CP at 3.80% or the CD at 3.90%? To the uninitiated, this must seem like a trick question—surely, 3.90% is higher than 3.80%. If we are correct in our assessment that the risks are the same, the CD appears to pick up an extra 10 basis points. The initiated know that first it is time for a bit of bond math.

Interest Rates in Textbook Theory

You probably were first introduced to the time value of money in college or in a job training program using equations such as these:

$$FV = PV * (1 + i)^N \text{ and } PV = \frac{FV}{(1 + i)^N} \quad (1.1)$$

where FV = future value, PV = present value, i = interest rate per time period, and N = number of time periods to maturity.

The two equations are the same, of course, and merely are rearranged algebraically. The future value is the present value moved forward along a time trajectory representing compound interest over the N periods; the present value is the future value discounted back to day zero at rate i per period.

In your studies, you no doubt worked through many time-value-of-money problems, such as: How much will you accumulate after 20 years if you invest \$1,000 today at an annual interest rate of 5%? How much do you need to invest today to accumulate \$10,000 in 30 years assuming a rate of 6%? You likely used the time-value-of-money keys on a financial calculator, but you just as easily could have plugged the numbers into the equations in 1.1 and solved via the arithmetic functions.

$$\$1,000 * (1.05)^{20} = \$2,653 \text{ and } \frac{\$10,000}{(1.06)^{30}} = \$1,741$$

The interest rate in standard textbook theory is well defined. It is the *growth rate of money* over time—it describes the trajectory that allows \$1,000 to grow

to \$2,653 over 20 years. You can interpret an interest rate as an *exchange rate across time*. Usually we think of an exchange rate as a trade between two currencies (e.g., a spot or a forward foreign exchange rate between the U.S. dollar and the euro). An interest rate tells you the amounts in the same currency that you would accept at different points in time. You would be indifferent between \$1,741 now and \$10,000 in 30 years, assuming that 6% is the correct exchange rate for you. An interest rate also indicates the *price of money*. If you want or need \$1,000 today, you have to pay 5% annually to get it, assuming you will make repayment in 20 years.

Despite the purity of an interest rate in time-value-of-money analysis, you cannot use the equations in 1.1 to do interest rate and cash flow calculations on money market securities. This is important: *Money market interest rate calculations do not use textbook time-value-of-money equations*. For a money manager who has \$1,000,000 to invest in a bank CD paying 3.90% for half of a year, it is *wrong* to calculate the future value in this manner:

$$\$1,000,000 * (1.0390)^{0.5} = \$1,019,313$$

While it is tempting to use $N = 0.5$ in equation 1.1 for a 6-month CD, it is not the way money market instruments work in the real world.

Money Market Add-on Rates

There are two distinct ways that money market rates are quoted: as an *add-on rate* and as a *discount rate*. Add-on rates generally are used on commercial bank loans and deposits, including certificates of deposit, repos, and fed funds transactions. Importantly, LIBOR is quoted on an add-on rate basis. Discount rates in the U.S. are used with T-bills, commercial paper, and bankers acceptances. However, there are no hard-and-fast rules regarding rate quotation in domestic or international markets. For example, when commercial paper is issued in the Euromarkets, rates typically are on an add-on basis, not a discount rate basis. The Federal Reserve lends money to commercial banks at its official “discount rate.” That interest rate, however, actually is quoted as an add-on rate, not as a discount rate. Money market rates can be confusing—when in doubt, verify!

First, let’s consider rate quotation on a bank certificate of deposit. Add-on rates are logical and follow *simple interest* calculations. The interest is added on to the principal amount to get the redemption payment at maturity. Let *AOR*

stand for add-on rate, PV the present value (the initial principal amount), FV the future value (the redemption payment including interest), $Days$ the number of days until maturity, and $Year$ the number of days in the year. The relationship between these variables is:

$$FV = PV + \left[PV * AOR * \frac{Days}{Year} \right] \quad (1.2)$$

The term in brackets is the interest earned on the bank CD—it is just the initial principal times the annual add-on rate times the fraction of the year.

The expression in 1.2 can be written more succinctly as:

$$FV = PV * \left[1 + \left(AOR * \frac{Days}{Year} \right) \right] \quad (1.3)$$

Now we can calculate accurately the future value, or the redemption amount including interest, on the \$1,000,000 bank CD paying 3.90% for six months. But first we have to deal with the fraction of the year. Most money market instruments in the U.S. use an “actual/360” day-count convention. That means $Days$, the numerator, is the actual number of days between the settlement date when the CD is purchased and the date it matures. The denominator usually is 360 days in the U.S. but in many other countries a more realistic 365-day year is used. Assuming that $Days$ is 180 and $Year$ is 360, the future value of the CD is \$1,019,500, and not \$1,019,313 as incorrectly calculated using the standard time-value-of-money formulation.

$$FV = \$1,000,000 * \left[1 + \left(0.0390 * \frac{180}{360} \right) \right] = \$1,019,500$$

Once the bank CD is issued, the FV is a known, fixed amount. Suppose that two months go by and the investor—for example, a money market mutual fund—decides to sell. A securities dealer at that time quotes a bid rate of 3.72% and an asked (or offered) rate of 3.70% on 4-month CDs corresponding to the credit risk of the issuing bank. Note that securities in the money market trade on a *rate basis*. The bid rate is higher than the ask rate so that the security will be bought by the dealer at a lower price than it is sold. In the bond market, securities usually trade on a *price basis*.

The sale price of the CD after the two months have gone by is found by substituting $FV = \$1,019,500$, $AOR = 0.0372$, and $Days = 120$ into equation 1.3.

$$\$1,019,500 = PV * \left[1 + \left(0.0372 * \frac{120}{360} \right) \right], \quad PV = \$1,007,013$$

Note that the dealer buys the CD from the mutual fund at its quoted bid rate. We assume here that there are actually 120 days between the settlement date for the transaction and the maturity date. In most markets, there is a one-day difference between the trade date and the settlement date (i.e., next-day settlement, or “T + 1”).

The general pricing equation for add-on rate instruments shown in 1.3 can be rearranged algebraically to isolate the AOR term.

$$AOR = \left(\frac{Year}{Days} \right) * \left(\frac{FV - PV}{PV} \right) \quad (1.4)$$

This indicates that a money market add-on rate is an annual percentage rate (APR) in that it is the number of time periods in the year, the first term in parentheses, times the interest rate per period, the second term. $FV - PV$ is the interest earned; that divided by amount invested PV is the rate of return on the transaction for that time period. To annualize the periodic rate of return, we simply multiply by the number of periods in the year ($Year/Days$). I call this the *periodicity* of the interest rate. If $Year$ is assumed to be 360 days and $Days$ is 90, the periodicity is 4; if $Days$ is 180, the periodicity is 2. Knowing the periodicity is critical to understanding an interest rate.

APRs are widely used in both money markets and bond markets. For example, the typical fixed-income bond makes semiannual coupon payments. If the payment is \$3 per \$100 in par value on May 15th and November 15th of each year, the coupon rate is stated to be 6%. Using an APR in the money market does require a subtle yet important assumption, however. It is assumed implicitly that the transaction can be replicated at the same rate per period. The 6-month bank CD in the example can have its AOR written like this:

$$AOR = \left(\frac{360}{180} \right) * \left(\frac{\$1,019,500 - \$1,000,000}{\$1,000,000} \right) = 0.0390$$

The periodicity on this CD is 2 and its rate per (6-month) time period is 1.95%. The annualized rate of 3.90% assumes replication of the 6-month transaction on the very same terms.

Equation 1.4 can be used to obtain the ex-post rate of return realized by the money market mutual fund that purchased the CD and then sold it two months later to the dealer. Substitute in $PV = \$1,000,000$, $FV = \$1,007,013$, and $Days = 60$.

$$AOR = \left(\frac{360}{60} \right) * \left(\frac{\$1,007,013 - \$1,000,000}{\$1,000,000} \right) = 0.0421$$

The 2-month holding-period rate of return turns out to be 4.21%. Notice that in this series of calculations, the meanings of PV and FV change. In one case PV is the original principal on the CD, in another it is the market value at a later date. In one case FV is the redemption amount at maturity, in another it is the sale price prior to maturity. Nevertheless, PV is always the first cash flow and FV is the second.

The mutual fund buys a 6-month CD at 3.90%, sells it as a 4-month CD at 3.72%, and realizes a 2-month holding-period rate of return of 4.21%. This statement, while accurate, contains rates that are annualized for different periodicities. Here 3.90% has a periodicity of 2, 3.72% has a periodicity of 3, and 4.21% has a periodicity of 6. Comparing interest rates that have varying periodicities can be a problem but one that can be remedied with a conversion formula. But first we need to deal with another problem—money market discount rates.

Money Market Discount Rates

Treasury bills, commercial paper, and bankers acceptances in the U.S. are quoted on a discount rate (DR) basis. The price of the security is a discount from the face value.

$$PV = FV - \left[FV * DR * \frac{Days}{Year} \right] \quad (1.5)$$

Here, PV and FV are the two cash flows on the security; PV is the current price and FV is the amount paid at maturity. The term in brackets is the amount of the discount—it is the future (or face) value times the annual

discount rate times the fraction of the year. Interest is not “added on” to the principal; instead it is included in the face value.

The pricing equation for discount rate instruments expressed more compactly is:

$$PV = FV * \left[1 - \left(DR * \frac{Days}{Year} \right) \right] \quad (1.6)$$

Suppose that the money manager buys the 180-day CP at a discount rate of 3.80%. The face value is \$1,000,000. Following market practice, the “amount” of a transaction is the face value (the *FV*) for instruments quoted on a discount rate basis. In contrast, the “amount” is the original principal (the *PV* at issuance) for money market securities quoted on an add-on rate basis. The purchase price for the CP is \$981,000.

$$PV = \$1,000,000 * \left[1 - \left(0.0380 * \frac{180}{360} \right) \right] = \$981,000$$

What is the realized rate of return on the CP, assuming the mutual fund holds it to maturity (and, of course, there is no default by the issuer)? We can substitute the two cash flows into equation 1.4 to get the result as a 360-day *AOR* so that it is comparable to the bank CD.

$$AOR = \left(\frac{360}{180} \right) * \left(\frac{\$1,000,000 - \$981,000}{\$981,000} \right) = 0.03874$$

Notice that the discount rate of 3.80% on the CP is a misleading growth rate for the investment—the realized rate of return is higher at 3.874%.

The rather bizarre nature of a money market discount rate is revealed by rearranging the pricing equation 1.6 to isolate the *DR* term.

$$DR = \left(\frac{Year}{Days} \right) * \left(\frac{FV - PV}{FV} \right) \quad (1.7)$$

Note that the *DR*, unlike an *AOR*, is not an APR because the second term in parentheses is not the periodic interest rate. It is the interest earned (*FV* – *PV*), divided by *FV*, and not by *PV*. This is not the way we think about an interest rate—the growth rate of an investment should be measured by the increase in value (*FV* – *PV*) given where we start (*PV*), not where we end

(*FV*). The key point is that discount rates on T-bills, commercial paper, and bankers acceptances in the U.S. systematically *understate* the investor's rate of return, as well as the borrower's cost of funds.

The relationship between a discount rate and an add-on rate can be derived algebraically by equating the pricing equations 1.3 and 1.6 and assuming that the two cash flows (*PV* and *FV*) are equivalent.

$$AOR = \frac{Year * DR}{Year - (Days * DR)} \quad (1.8)$$

The derivation is in the Technical Appendix. Notice that the *AOR* will always be greater than the *DR* for the same cash flows, the more so the greater the number of days in the time period and the higher the level of interest rates. Equation 1.8 is a general conversion formula between discount rates and add-on rates when quoted for the same assumed number of days in the year.

We can now convert the CP discount rate of 3.80% to an add-on rate assuming a 360-day year.

$$AOR = \frac{360 * 0.0380}{360 - (180 * 0.0380)} = 0.03874$$

This is the same result as given earlier—there the *AOR* equivalent is obtained from the two cash flows; here it is obtained using the conversion formula. If the risks on the CD and the CP are deemed to be equivalent, the money manager likes the CD. Doing the bond math, the manager expects a higher return on the CD because 3.90% is greater than 3.874%, not because 3.90% is greater than 3.80%. The key point is that add-on rates and discount rates cannot be directly compared—they first must be converted to a common basis. If the CD is perceived to entail somewhat more credit or liquidity risk, the investor's compensation for bearing that relative risk is only 2.6 basis points, not 10 basis points.

Despite their limitations as measures of rates of return (and costs of borrowed funds), discount rates are used in the U.S. when T-bills, commercial paper, and bankers acceptances are traded. Assume the money market mutual fund manager has chosen to buy the \$1,000,000, 180-day CP quoted at 3.80%, paying \$981,000 at issuance. Now suppose that the manager seeks to sell the CP five months later when only 30 days remain until maturity, and at that time the securities dealer quotes a bid rate of 3.35% and an

ask rate of 3.33% on 1-month CP. Those quotes will be on a discount rate basis. The dealer at that time would pay the mutual fund \$997,208 for the security.

$$PV = \$1,000,000 * \left[1 - \left(0.0335 * \frac{30}{360} \right) \right] = \$997,208$$

How did the CP trade turn out for the investor? The 150-day holding period rate of return realized by the mutual fund can be calculated as a 360-day AOR based on the two cash flows:

$$AOR = \left(\frac{360}{150} \right) * \left(\frac{\$997,208 - \$981,000}{\$981,000} \right) = 0.03965$$

This rate of return, 3.965%, is an APR for a periodicity of 2.4. That is, it is the periodic rate for the 150-day time period (the second term in parentheses) annualized by multiplying by 360 divided by 150.

Two Cash Flows, Many Money Market Rates

Suppose that a money market security can be purchased on January 12th for \$64,000. The security matures on March 12th, paying \$65,000. To review the money market calculations seen so far, let's calculate the interest rate on the security to the nearest one-tenth of a basis point, given the following quotation methods and day-count conventions:

- Add-on Rate, Actual/360
- Add-on Rate, Actual/365
- Add-on Rate, 30/360
- Add-on Rate, Actual/370
- Discount Rate, Actual/360

Note first that interest rate calculations are *invariant to scale*. That means you will get the same answers if you simply use \$64 and \$65 for the two cash flows. However, if you work for a major financial institution and are used to dealing with large transactions, you can work with \$64 million and \$65 million to make the exercise seem more relevant. Interest rate calculations are also *invariant to currency*. These could be U.S. or Canadian dollars. If you

prefer, you can designate the currencies to be the euro, British pound sterling, Japanese yen, Korean won, Mexican peso, or South African rand.

Add-on Rate, Actual/360

Actual/360 means that the fraction of the year is the actual number of days between settlement and maturity divided by 360. There are actually 59 days between January 12th and March 12th in non-leap years and 60 days during a leap year. A key word here is “between.” The relevant time period in most financial markets is based on the number of days between the starting and ending dates. In other words, “parking lot rules” (whereby both the starting and ending dates count) do not apply.

Assume we are doing the calculation for 2011.

$$AOR = \left(\frac{360}{59} \right) * \left(\frac{\$65,000 - \$64,000}{\$64,000} \right) = 0.09534, \quad AOR = 9.534\%$$

Note that the periodicity for this add-on rate is 360/59, the reciprocal of the fraction of the year. If we do the calculation for 2012, the rate is a bit lower.

$$AOR = \left(\frac{360}{60} \right) * \left(\frac{\$65,000 - \$64,000}{\$64,000} \right) = 0.09375, \quad AOR = 9.375\%$$

Add-on Rate, Actual/365

Many money markets use actual/365 for the fraction of the year, in particular those markets that have followed British conventions. The add-on rates for 2011 and 2012 are:

$$AOR = \frac{365}{59} * \left(\frac{\$65,000 - \$64,000}{\$64,000} \right) = 0.09666, \quad AOR = 9.666\%$$

$$AOR = \frac{365}{60} * \left(\frac{\$65,000 - \$64,000}{\$64,000} \right) = 0.09505, \quad AOR = 9.505\%$$

In some markets, the number of days in the year switches to 366 for leap years. This day-count convention is known as actual/actual instead of actual/365.

The interest rate would be a little higher.

$$AOR = \frac{366}{60} * \left(\frac{\$65,000 - \$64,000}{\$64,000} \right) = 0.09531, \quad AOR = 9.531\%$$

Add-on Rate, 30/360

An easier way of counting the number of days between dates is to use the 30/360 day-count convention. Rather than work with an actual calendar (or use a computer), we simply assume that each month has 30 days. Therefore, there are *assumed* to be 30 days from January 12th to February 12th and another 30 days between February 12th and March 12th. That makes 60 days for the time period and 360 days for the year. We get the same rate for both 2011 and 2012:

$$AOR = \frac{360}{60} * \left(\frac{\$65,000 - \$64,000}{\$64,000} \right) = 0.09375, \quad AOR = 9.375\%$$

This day-count convention is rare in money markets but commonly is used for calculating the accrued interest on fixed-income bonds.

Add-on Rate, Actual/370

Okay, actual/370 does not really exist—but it could. After all, 370 days represents on average a year more accurately than does 360 days. Importantly, the calculated interest rate to the investor goes up. Assume 59 days in the time period.

$$AOR = \frac{370}{59} * \left(\frac{\$65,000 - \$64,000}{\$64,000} \right) = 0.09799, \quad AOR = 9.799\%$$

Think of the marketing possibilities for a commercial bank that uses 370 days in the year for quoting its deposit rates: “We give you five extra days in the year to earn interest!” Of course, the cash flows have not changed. The future cash flow (the *FV*) is the initial amount (the *PV*) multiplied by one plus the annual interest rate times the fraction of the year. For the same cash flows and number of days in the time period, raising the assumed number of days in